

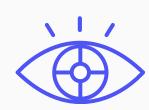
Personalized Al Coaching and Journaling for Optimal Well-being

Our mission is to empower individuals to become their best selves by providing personalized guidance, insights, and support through Al-enabled coaching and journaling.



# Mission

Empower individuals to achieve their goals and enhance their well-being through personalized AI coaching and journaling.



# Vision

To create a world where everyone has the tools and support they need to reach their full potential and live a healthier, more fulfilled life.



# **Key Facts**

## Industry

Personal development and wellness.

### Market

Targeting high achievers who aspire to improve their personal and wellness goals.

## Growth

The personal development and wellness industry has been growing steadily, with a projected market size of \$13 billion by 2025.

The Problem The Problem The Problem The Problem

Many individuals struggle to achieve their personal goals and lack access to personalized support and guidance.

## Our Solution

Lifted Health is an Al-enabled journaling app that combines personalized coaching and insights to help individuals achieve their goals.



www.pitchyouridea.ai

## **Business** Model

Our business model relies on a subscription-based pricing of €7 per month, which allows users to access all features and receive ongoing guidance and support.

# **SWOT Analysis**



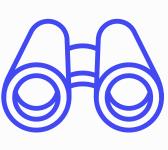


- Al-enabled coaching and personalized insights
- Accessible and user-friendly journaling platform
- Experienced team in marketing and tech
- Subscription-based revenue model



#### Weaknesses

- Reliance on user-generated data for analysis
- Privacy and security concerns
- Competition from existing health and wellness apps
- Need to continuously update and improve AI algorithms



### Opportunities

- Growing demand for personal development and wellness solutions
- Expansion into new target markets and demographics
- Strategic partnerships with wearable technology companies
- Integration with existing health and wellness platforms



#### **Threats**

- Regulatory challenges regarding data privacy
- Potential negative perception of Al and algorithm-based coaching
- Entry of new competitors in the market
- Economic downturn affecting consumer spending

# Optimal Team Recommendation

- » Marketing and branding expertise
- Tech development and AI algorithms
- » Health and wellness industry knowledge
- » Business development and strategic partnerships



# PESTEL Analysis

#### Political

Stable political environment with supportive policies for personal development and wellness initiatives.

### Technological

Advancements in AI and wearable technology enable personalized coaching and data analysis.

#### Economic

Growing disposable income and increasing focus on self-improvement and well-being.

#### Environmental

No direct environmental impact, but potential for promoting eco-friendly lifestyle choices.

#### Sociocultural

Shift towards holistic wellness and self-care practices among high achievers.

### Legal

Compliance with data protection and privacy regulations in all target markets.

# Marketing Recommendation

01

Leverage influencer marketing to create brand awareness and reach a wider audience.

02

Utilize performance marketing strategies to optimize user acquisition and retention.

03

Implement referral programs to incentivize existing users to share the app with their network.

## **Potential** Partner

- First Potential Business Partner: Apple Health for seamless integration of data from wearables and devices.
- Second Potential Business Partner: Fitness apparel brands for cross-promotion and bundled subscription offers.
- Third Potential Business Partner: Mental health professionals and therapists for collaborative content and referrals.





Good luck with your Lifted Health